



CSP's Educational Programs Catalogue

An overview of CSP's training programs for Wealth Holders and Wealth Managers

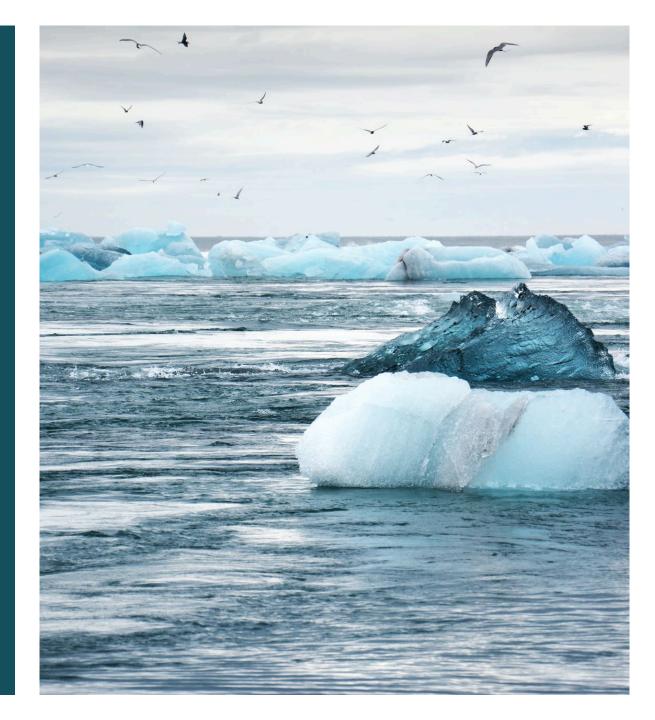




Our Educational Programs

From knowledge to action.

Our trainings enable investors and wealth managers, as key actors in capitalism, to drive positive change.







How CSP's Educational Courses Are Structured

Trust-based environment for wealth holders to learn with peers about how to invest with impact

Tailored to the platform of

specific family/individual

individual institutions to serve the

needs of a group of clients or a

In-house Programs

CSP Programs

Wealth Holders

- Impact Investing for the **Next Generation** (4 + 3 days, Zurich & MIT)
- Accelerate (Systems change & Polycapital, 2x2 days; Oslo & MIT)
- Learning from Leading **Impact Family Offices** (3 days, Zurich)

Financial Professionals

- Sustainable Investing for Wealth Managers (2-3 days, Zurich / virtual)
- Sustainable Investing

(1 day, Zurich / virtual)

Masterclass

Practical skills and knowledge directly applicable for wealth management professionals

- Custom programs for individual financial institutions clients
- Individual family/client programs

- Tailored solutions crafted for staff across institutions
- Advisory services: Offering development and Impact **Policy Statement writing**

Tailored according to individual institutions to build sustainable investment advisory capacity (for front office, senior management, and investment staff)



Impact Investing for the Next Generation

More information & program video here.



Key Facts

The CSP Flagship program puts wealth holders on a path towards their own impact strategy.

- Intended Audience: UHNW next-gen investors and inheritors.
- Material covered:
 - Due diligence group exercise on a real-life impact fund with support from a mentor
 - Development of a sustainability-focused Investment Policy Statement (IPS) as part of individual coursework
 - Understanding the nuances of both financial markets and family dynamics to be able to invest with purpose
- **Duration:** 7 in-person days over a period of six months, with online group work and a rich portfolio of topical deep dives & alumni-meetings in between
- Dates for the 10th cohort: October 15th-18th, 2024 in Zurich and April 29th-May 1st, 2025 in Boston
- Location: MIT Sloan in Boston and University of Zurich in Zurich
- Additional Benefits: small cohorts for peer learning and access to faculty and experts, safe no-pitching environment, lifetime connection to 220+ CSP alumni (networking, mentoring, further education). Certificate of attendance from the University of Zurich and digital badge.
- Hosted at: MIT Sloan School of Management, University of Zurich
- Founded with: Initiative for Responsible Investment, Harvard Kennedy School







Wealth Holder Program

ACCELERATE: Investing for Systems Change

This is a 2.5-day intensive program that enables participants to understand what investing for systems change is and how to incorporate a systems approach into their investing.

More information here.



"Systemic change is the new frontier for investors. CSP's program is transformative, arming us with the skills and connections to address global challenges. Their approach is practical, powerful, and essential for real-world impact."

Charly Kleissner
Co-Founder of Toniic and
KL Felicitas Foundation

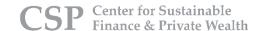
- Intended Audience: Wealth holders and their support staff (e.g. CIO from family office or foundation)
- Material covered:
 - What is systems change investing?
 - Utilizing systems change tools
 - The role of collaboration for systems change
 - Incorporating a systems lens into your investment strategy
- **Duration:** 2.5 days
- Dates: May 26th-28th, 2024
- Location: Oslo, Norway
- Additional Benefits: Safe, no-pitching environment, small cohorts up to 20 people for peer learning and access to faculty and experts.
- Partners:













ACCELERATE: Allocating Polycapital for Impact

2.5-day intensive program that enables participants to explore what resources beyond & including financial capital they have and to start leveraging them strategically for impact.

More information <u>here</u>.





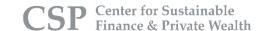
- Intended Audience: Wealth holders and their support staff (e.g. CIO from family office or foundation)
- Material covered:
 - What is polycapital?
 - Inventorying your own polycapital
 - Prioritizing what matters what type of capital should you use for what purpose?
 - Adjusting your impact strategy applying this to your theory of change
- **Duration:** 2.5 days
- **Dates:** October 23rd-25th, 2024
- Location: MIT in Boston
- Additional Benefits: Safe, no-pitching environment, small cohorts up to 20 people for peer learning and access to faculty and experts.
- Partners:













Wealth Holder & Family Office Program

Learning from Leading Impact Family Offices

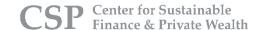
Deep dives into how impact-oriented principals and family office managers & principals operate, for real.

More information <u>here</u>.



- Intended Audience: Wealth holders and their with Family Office staff
- Material covered:
 - Strictly under Chatham house rules, hear directly first hand from Impact Oriented family offices about how they have developed their Impact strategy, embedded impact in their due diligence and measured their impact.
 - Discuss your own challenges in a safe space
- **Duration:** 3 days
- Dates: May 15th-17th, 2024
- Location: University of Zurich, Zurich
- Partners:







Finance Professionals Program

Sustainable Investing in Wealth Management

For financial professionals seeking a foundational understanding of sustainable finance to better serve their clients.

This course is designed for professionals from private banks and family offices who advise clients, develop wealth management solutions or are responsible for moving forward wealth management divisions in the area of sustainable finance.

More information **here**.



Key Facts

- Intended Audience: Financial professionals with a focus on front staff
- Material covered:
 - Introduction to sustainable investing & achieving impact
 - Understanding client motivations and developing portfolios
 - Learning directly from wealth holders and sustainable finance experts through dialogue
- **Duration:** 15 hours over 3 days
- Dates: March 6th-8th, 2024
- Location: Hybrid set up (online and at the University of Zurich)
- Additional Benefits: The program is part of the SAQ Swiss Association for Quality program and 15 hours can be added towards recertification of advisors. Also includes a Certificate of attendance from the University of Zurich and Digital Badge (eg for Linkedin).
- Example participant employers:

Vontobel









Sustainable Investing Masterclass

1-day online training course for financial professionals, affluent and retail investors (including bank clients), corporate sustainability professionals, and consulting and advisory professionals, even with no previous foundational knowledge of finance or sustainability.

More information here.



- Intended Audience: Broad range of professionals with interest or need to understand the foundations of Sustainable Investing.
- Material covered:
 - Understand the 5 approaches to sustainable investing
 - Sustainable Investment portfolio construction
 - Company/investor impact
 - Biodiversity/Climate investing
- **Duration:** 1 day
- Dates: June 2024 | Dec 2024. See here.
- **Location:** In person at the University of Zurich and online. Contact CSP For further information.
- Additional Benefits: Certificate of attendance from the University of Zurich and Digital Badge. The program is part of the SAQ Swiss Association for Quality program and includes a Certificate of Attendance from the University of Zurich and Digital Badge (eg for Linkedin).

+ In-House Programs, Europe and Asia

Our in-house programs are tailored to meet the needs of financial institutions, including banks, family offices, trustees and wealth managers. Delivered globally via teams out of Zurich, Singapore, and San Francisco.

Wealth Holders

- Intended audience: Bank and Family office clients and next gens
- Customization process: We work with organisations to develop a deep understanding of their clients and the intended audience for our inhouse programs drawing from relevant units from our programs and tailoring them to be aligned with the organisation mission, values, budget and time constraints
- Additional Services: Many financial institutions see us as a long term partner and develop and evolve their training and service offering with CSP at their side
- Example CSP Clients:

Julius Bär 💆 ACCURO

Financial Institutions Staff

- Intended Audience: Senior management, front staff and investment managers
- Tailored Training Approach: We offer cutting edge training and practical skills based on our research and expertise aimed at augmenting the institution's sustainable investing capabilities. We achieve this by comprehensively assessing the current sustainable investing capabilities of institutions and their staff
- Additional Services: We offer trainings, strategic partnerships and can offer further advisory services such as creating impact policy statements and refining the sustainable investment product offering
- Certification: Trainings in Singapore certified under IBF requirements Level 3 and Level 4. Trainings in Switzerland SAQ certified
- Example CSP Clients:









+ Trainings Overview

Program	Wealth Holders	Professionals	Certified training program	Time- duration	Location	Dates
Impact Investing for the Next Generation	✓			High	Zurich & Boston (MIT Sloan)	Oct 15-18 2024 & Apr 29 - May 1, 2025
Accelerate Level 2: Investing for Systems Change	✓	*		Medium	Oslo	May 26-28, 2024
Accelerate Level 2: Allocating Polycapital for Impact	\	*		Medium	Boston	October 23-25, 2024
Learning from Leading Impact Family Offices	✓	*		Medium	Zurich	May 15-17, 2024
Sustainable Investing for Wealth Managers		✓	✓	Low	Zurich & Online	March 6-8, 2024
Sustainable Investing <u>Masterclass</u>		✓	✓	Low	Zurich & Online	2 runs, 29 April 2024 & Q4 2024
<u>Custom Institutional</u> <u>Programs</u>	✓	✓	As requested	Tailored	As requested	Tailored

^{*}Upon invitation from wealth holder





CSP Center for Sustainable Finance & Private Wealth